



Recruitment: Residency trained Emergency Medicine physician

Challenge: Rural environment, competing with larger surrounding communities

We retained Medicus Partners after discussing our search with them and contacting some of their references. They had conducted several searches in the state in similar communities to ours, and we felt he understood what we wanted and provided us positive feedback on what it would take to secure a candidate of the caliber we desired.

Our consultant visited our community and the hospital and provided suggestions to enhance our ability to attract a board certified Emergency Medicine physician. We had been searching for one through contingency firms and on our own for over eight months. We found that we were competing with hospitals in much larger communities that in many cases could pay a higher base salary to physicians and provide many more amenities than our community.

Our consultant reviewed the recruitment efforts that would be undertaken on our behalf and we realized Medicus Partners had access to many resources for candidates that we did not. Within sixty days, we were speaking with three highly qualified candidates that were presented to us. When I spoke with the candidates, I found that Medicus Partners had provided them with accurate and detailed information about us and the community. I found the candidates were serious about our opportunity and ready to make a decision about whether to join us or not after their interview.

We were able to secure the first candidate we interviewed and feel he and his family are a good fit for our community. We have initiated other searches with Medicus Partners and continue to receive the quality of service we expected.

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