



Allan Fain  
Director of Physician Recruitment  
Wellmont Health System  
999 Executive Park Boulevard, Suite 210  
Kingsport, TN 37660

As the premier healthcare provider in Northeast Tennessee and Southwest Virginia, our facilities and networks are continuously expanding and the requirement for new physicians of all specialties is a constant for my team. While we have the internal resources to manage just about all of the recruiting ourselves, from time to time we do occasionally come across more difficult, strategically targeted searches that may need some additional manpower.

Over the years I've worked with many recruiting firms, both contingent and retained, with mixed results. I say this only because qualified, interested candidates save you from chasing CV's and wasting time on pointless interviews. Medicus Partners is the only retained search firm we have used that has produced tangible results for our health system. Their approach is well thought out and intelligent, the feedback is detailed and reliable, and their service is personal. The candidates presented, and ultimately recruited, fit the parameters we had established. They were well informed about our opportunity and facility before they interviewed.

I am pleased to say that the Recruiting Principal that I work with has the competency and integrity that makes Medicus Partners a quality firm to work with. I would strongly recommend Medicus Partners to any hospital or organization that is seeking a knowledgeable, dedicated individual to help them with their physician staffing needs.